



WILLIAM M. BAKER
PRESIDENT
AND
CHIEF OPERATING OFFICER

September 16, 1997

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Mr. Greg Thagard
Vice President and Director, Advanced Technology
Warner Bros., A Division of Time Warner Entertainment Company, LP (Turner
Pictures)
4000 Warner Boulevard, Building 160, Room 2200
Burbank, Ca 91522

Dear Greg:

I wanted to express my gratitude to you for participating in the DVD and VCD training for members of U.S. Customs on September 10, 1997. Your outstanding presentation on issues regarding legitimate DVDs and VCDs was extremely helpful to U.S. Customs individuals in furthering their ability and insight into combatting the ever increasing piracy problem. Further, your efforts have contributed to the formation of a crucial alliance between Warner Bros., U.S. Customs and the MPAA in meeting the challenges that the future technological age holds.

In order to protect against the proliferation of illegal member company product from crossing our borders, it is extremely important to maintain and expand upon our relationship with U.S. Customs. As you may know, the Customs members that attended our seminar were a diverse and talented group of lab scientists, lab chemists, import specialists and a senior representative from the Intellectual Property Rights branch. Your expertise was appreciated by these individuals, who commented upon the insight they gained as a result of your presentation. Our combined instruction to Customs will allow them to pinpoint and separate legitimate from pirated product.

Together, we have begun to create an impenetrable force against the production and distribution of illegal product worldwide. As we continue to exchange information and ideas, we will move forward in an anti-piracy partnership in the face of a rapidly advancing era of digital and video piracy. U.S. Customs is requesting assistance by the studios in combatting piracy. I believe they left your office now recognizing Warner Bros. as a champion in this cause.

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Again, please accept my appreciation for your exceptional presentation.

Sincerely yours,

A handwritten signature in cursive script that reads "Bill Baker". The signature is written in black ink and is positioned above the printed name and title.

William M. Baker
President & Chief Operating Officer



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Ms. Molly Kellogg
Vice President, Anti-Piracy
Warner Bros., A Division of Time Warner Entertainment Company, LP (Turner Pictures)
4000 Warner Bros. Bridge Building, 5 South
Burbank, CA 91522

Dear Molly:

I wanted to thank you for your assistance in the arrangement of the DVD and VCD presentation for U.S. Customs members on September 10, 1997. The day's seminar, which included informative discussions on legitimate and pirated DVDs and VCDs, allowed Customs attendees to obtain insight into the difficulties presented by a rapidly advancing era of digital and video technology. Your support in this training has contributed to the creation of an impenetrable alliance between Warner Bros., U.S. Customs and the MPAA in combatting cross border digital piracy as well as reducing related parallel import concerns.

Your contributions to the presentation were integral to the success of the day's events. Specifically, the coordinated efforts of your office and Greg Thagard culminated in a significant exchange of ideas and information which Customs will be able to utilize in pinpointing pirated product at our borders. The Customs members that attended the training were a talented and diverse group of lab scientists, chemists, import specialists and a senior representative from the Intellectual Property Rights branch. They were extremely impressed with Mr. Thagard's expertise and commented upon the knowledge and understanding they gained as a result of his seminar.

In addition, Juanita Candelaria and your assistant, Michele Giordano, were extremely helpful in seeing to all the infinite details that are important in making this type of event a great success. Please extend our appreciation to them as well.

The collaborative effort that went into the day's events symbolizes what we can accomplish together in an anti-piracy partnership with U.S. Customs. By solidifying

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our relationship with Customs, we will establish a formidable force against those challenges we will face with technological advancement.

Sincerely,

A handwritten signature in black ink that reads "Bill Baker". The signature is written in a cursive, flowing style.

William M. Baker
President & Chief Operating Officer